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ZEDRA Governance appoints Phil Clark as Client Director

[London] ZEDRA – the award-winning provider of pension and incentive services – today announced the appointment of Phil Clark as Client Director. Phil will be based in the firm’s London office.

Commenting, Kim Nash, Managing Director said: “ZEDRA have a clear objective of expansion across all areas while never compromising on skills, experience and professional cultural fit. The independent trustee market has become increasingly competitive in recent years as more schemes have sought to benefit from the unarguable benefits the skillset and dynamic brings to a pension scheme board. We have now entered a new phase, quite naturally for providers, of tender exercises and, of course, inevitable market consolidation.

“Our people have always been our biggest strength and that is about much more than numbers – it’s around the pragmatism, innovation, technical expertise and, more importantly the soft skills of being able to effectively manage and empower people – encouraging those varying personalities and backgrounds to be able to work together effectively around the board table. It is also absolutely vital for us that our team has approached trusteeship as a career choice. Phil has all of these skills and more, with a strong and proven background in strategic planning and creative thinking. He will work closely with our clients to manage their unique risk portfolios and will be a huge asset to our team. We welcome him onboard.”

Phil added: “What really appealed to me about working with ZEDRA is their unique approach to independent trusteeship – both to the market and with clients, but also internally as a team. Independent trusteeship is a uniquely interesting role which has a huge impact on the ultimate direction of a scheme and, crucially, member outcome. Being able to play a key role in that with an ambitious and forward-thinking organisation will be extremely rewarding.”

Phil joins ZEDRA after a 24-year career at Mercer, starting as a trainee and finishing as a Senior Actuarial Consultant. Phil holds a Diploma in Actuarial Techniques and a BSc in Mathematics, Operational Research, Statistics and Economics.

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Notes to Editors

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About ZEDRA

ZEDRA is an award-winning provider of pension and incentive services. In addition, ZEDRA offers Corporate & Global Expansion, Active Wealth, and Fund Solutions across the globe.

ZEDRA Pensions team provides professional trusteeship and governance support to more than 300 pension schemes – including DB, DC, and hybrid schemes, and contract-based arrangements – working with sponsoring employers in the UK and abroad from a wide range of industry sectors.

The firm prides itself on getting to know its clients so that it can anticipate their continually evolving needs and allow them to focus on their core business and broader interests. ZEDRA's global footprint enables it to deliver bespoke solutions that meet the local and international requirements of the increasingly demanding regulatory environment.

ZEDRA inherited a wealth of knowledge and experience following its acquisition of the trust businesses of a renowned bank in 2016. This solid foundation combined with innovative thinking has allowed ZEDRA to grow rapidly in a competitive marketplace to a team of over 800 industry experts across 16 countries spanning Asia, Oceania, the Americas and Europe.

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